Key Conveyancing

SOLUTIONS

Guide to Selling Property in NSW

STEP 1

Instruct Key Conveyancing Solutions to prepare marketing contract for sale. We will ask you some simple questions about the property to construct a contract. This can be prepared for you within 24 hours and sent to your agent of your choice.

STEP 2

Once a purchaser is found and a price agreed upon we will issue a contract to the Purchasers conveyancer. The Purchaser will then have the chance to conduct their pre-purchase inspections and have their finance approved. The purchaser pays their 10% deposit to the agent or, if there is no agent, into our trust account. We will exchange contracts and both parties will be locked into the sale.

STEP 3

Key Conveyancing Solutions will assist you with arranging your mortgage to be discharged if applicable, and prepare your documents for settlement. The time between exchange and settlement is usually 35 or 42 days however this may be negotiated.

STEP 4

Prepare for settlement and make arrangements for moving, you will need to cancel services to the property on and from the date of the scheduled settlement. The purchaser will complete the final inspection of the property within 48 hours out of settlement. Settlement will complete and funds will be distributed to you.

STEP 5

Vacate the property and funds will be received into your nominated account. Key Conveyancing Solutions ensures your sale is smooth and easy!

This checklist has been prepared to assist clients of Key Conveyancing Solutions. This is not an exhaustive list and should be considered in a general nature only.